your future made with IBM

Career Opportunities
IBM and Apple shape the future of business apps

We’re thrilled to have recently started an exclusive partnership with Apple. We’re going to combine our market leading strengths to create a new class of business apps. Which means IBM will soon bring our world-class Big Data & Analytics capabilities to the iPhone and iPad.
For over 100 years, IBM has been creating innovative solutions and products that have changed not only business, but the world. Right now, we’re working to integrate systems and technology to tackle the world’s biggest challenges head on. From climate change to water conservation there’s a lot to do, and we need people with ideas. People just like you.

We’re looking for passionate individuals with the skills and creativity to help us take on these problems. If you’re full of great ideas and you have the energy to bring them to life, then join our team.
Why join us?

Do work that matters
Let your imagination run wild. Help us transform industries and professions with data; help us remake enterprise IT for the era of cloud; and help us create systems of engagement for enterprises. The opportunities are endless at IBM.

Innovate in a company of experts
You’ll collaborate with people who are open-minded and excited about the same things you are in an environment that cultivates creativity and individual differences.

Grow and share your expertise
IBM is committed to helping you grow and share your expertise, while developing a diverse and esteemed network of colleagues from around the world. Work across different disciplines, master new skills and tackle new challenges. Your experience at IBM will provide you with the knowledge, resources and opportunities to enjoy multiple careers, all with the same company.

Join us as we make the most of these exciting times and discover what you can make with IBM.
Putting it simply, we work with some of the greatest and best known names on the planet across all industries including retail, sport, business, finance, health, media and entertainment. Our people invent and apply hardware, software and technology services to help forward-thinking enterprises, institutions and people solve their most complex business problems.
Delighting tennis fans, whatever the result
We’ve been working with the All England Club at Wimbledon for 25 years. These days, they’re using IBM solutions like the Cloud, Big Data & Analytics to predict and better serve demand from spectators. One of the greatest sporting events on earth has become more engaging than ever.

Data driven dressing is a stylish solution
We worked with iconic retail brand Macy’s to make their online store more engaging and satisfying for customers. We tapped into big data and analytics to develop My Macy’s - a sweeping personalized shopping initiative that creates targeted recommendations.

Making cancer care more personal
Every cancer patient’s disease is unique at the DNA level. We worked with The University of Texas MD Anderson Cancer Centre to develop better care, driven by IBM technology. It analyses a huge range of medical data and suggests options that suit each individual’s profile.

Transforming gaming through the Cloud
Kuma Games is a leading developer of immersive 3D episodic video gaming experiences. IBM Cloud enables them to offer high performance, phenomenal graphics and seamless experiences to gamers all over the world, no matter how many people are playing at the same time.
Challenging projects, real responsibility, world class opportunities and exceptional training and development, from an organisation that has been continually growing for 100 years. Our graduate scheme will give you everything you need to build the kind of career you want. Here you’ll be able to collaborate with people who are open-minded and excited about the same things you are.

You’ll be in an environment that cultivates creativity and individual differences and rewards your best work. We nurture a way of working that rewards diverse thinking and bold ideas all within a flexible working environment.

Our bespoke graduate training will make sure you have the personal, business and technical skills to take your career wherever you want to go. With opportunities across our business, you’ll get to collaborate with experts, answer big questions and transform your increasing knowledge, skills and acumen into real results for our clients across the world.

So, if you’re full of great ideas and you have the energy to bring them to life, this is your opportunity to work for a global company with a global reputation for excellence.
If you’re looking for an apprenticeship or internship where you’ll be challenged and stretched – and where you’ll use all the knowledge, skills and experience you’ve learnt throughout your life at school, college or university so far, you have come to the right place.

We genuinely believe you’ll find it hard to beat an internship or apprenticeship at IBM. It’s much more than just getting a great, globally recognised name on your CV.

It’s an opportunity to start building the future you want before you’ve even got your degree – and not many people can do that.

Our programmes have been designed to give you every opportunity to maximise the time out of your studies - with challenges, training and development opportunities around every corner, and of course the opportunity to meet many new and interesting people along the way.

A student internship with IBM isn’t just a job; it’s an opportunity of a lifetime.
What the role involves
You will join IBM Global Business Services and focus on a career as Consultant within one or more of our Service Lines. We will provide you with a full-spectrum of training, mentoring and practical experience while working with our experienced consultants on real projects. You will participate in our development programme ‘Consulting by Degree’, where you will develop your consulting skills, learn about our industry-leading research, advanced analytics and technology to enable you to help us solve our clients’ most pressing business issues. The program is designed to develop first class consultants and provide us with the leaders of tomorrow.

Who the role suits
A qualified candidate is thorough, analytical and possesses excellent communication and interpersonal skills. You have an interest in learning more about the technology solutions of tomorrow and embrace challenges. You are ambitious with self-drive, yet a team-player who is not only concerned about your own performance but also enables others to succeed.

Hiring Requirements
- Preferred: Master’s Degree
- Required: Bachelor’s Degree
- English: Fluent
- Local Language: Fluent
- Willingness and ability to travel
What the role involves
You will join IBM’s world-class Global Sales School, a sales training program where you learn about our business, tools and sales methodology. In addition you will get on the job experience of your new skills in real sales cases. Our salespeople sell some of the world’s most innovative IT and business solutions ranging from media and manufacturing to government and finance. Your opportunities are only limited by your own imagination.

Who the role suits
A qualified candidate has strong business acumen who thrives on leading sales initiatives and closing business deals; is able to build long term professional relationships; and possess an interest in shaping IT solutions to meet clients’ business needs. You must be confident, have excellent communication skills, strong problem solving skills, a high degree of drive and energy.

Hiring Requirements
- Preferred: Master’s Degree
- Required: Bachelor’s Degree
- English: Fluent
- Local Language: Fluent
What the role involves
You will participate in a comprehensive learning program, which is tailored to your job-role, either with deep specialization or building broad capabilities. As a technical sales graduate you will learn how to solve client’s business and technology challenges focusing on the technical aspects of the IT solutions. You will work collaboratively with the sales teams to provide IT solutions that best meet our clients’ needs and contribute to their marketplace success.

Who the role suits
As a Technical Sales graduate at IBM you need to show an enthusiastic attitude to innovation, be confident and possess a strong drive to succeed and possess a keen interest in technology. You will possess strong analytical and problem solving skills.

Hiring Requirements
- Preferred: Master’s Degree
- Required: Bachelor’s Degree
- English: Fluent
- Local Language: Fluent
Extreme Blue at IBM isn’t your average summer internship. It’s 12 weeks of intense creative thinking. Think of it as the opportunity to run your own business, but with the support, expertise and backing of one of the world’s leading technology companies.

Working in a small team of students, you’ll tackle a real business problem. Your task? Develop an idea to solve it – one that no one else has thought of – and then, turn that idea into a real product. When the 12 weeks are up, you’ll showcase it to our executives, business partners and clients. Expectations will be high and the results will be scrutinised closely. So, it’s not an easy ride – but we guarantee it’ll be an incredible experience.

So if you’re a top technical or business student and looking for a summer internship with a difference, then Extreme Blue could be for you.